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भारत संचार निगम लिमिटेड
(भारत सरकार का उपक्रम)
BHARAT SANCHAR NIGAM LIMITED
(A Govt. of India Enterprise)

No. 19-1/2014-S&M-CM/15

Dated: 15.01.2015

To

The Chief General Managers
All Telecom Circles / Districts
BSNL

Sub: Regarding updation of justified FOS for newly appointed Franchisees

Ref: - This office letter no. 19-1/2014-S&M-CM/5 dated 15.04.2014

Guidelines regarding FOS incentive were issued vide this office letter under reference. As per para-4 of above guidelines, no. of justified FOS shall remain unchanged during the financial year except for change in policy by BSNL CO. Some circles are appointing new franchisees in the vacant territories and adding retailers under them. ITPC has sought clarification regarding justification of FOS to newly appointed franchisees during financial year by the various circles.

In this regard competent authority has approved that addition of FOS shall also be allowed for newly appointed franchisees based upon no. of mapped retailers within first 3 calendar months, during anytime in the financial year and no. of FOS to franchisees shall remain unchanged for the balance period of financial year.

(Upendra Bakolia)
Addl.GM(S&M-CM)

Copy to: - GM (Dev.) ITPC, Hyderabad.